# Mark Gutierrez Business owner | Operations Management

pilotcreekranch.com

P.O. Box 210 Pilot Hill CA, 95664

In 2019 I made the decision to move to my family's ranch in Pilot Hill to start a targeting grazing business. Since my focus in college was not agriculture related I have relied extensively on mentorships, partnerships and self study. My principal mentors include Dr. Wes Patton and Steve Gregory of Gregory Livestock. I have worked closely with a number of targeted grazing outfits including Agnus LLC, NM Ranch, Napa Pasture Protein and Legecy Ranching. Additionally, I have participated regularly in UCANR and UC Extension workshops related to rangeland management, pasture management, and field necropsies. I have been a client with UC Davis Vetmed since 2022.

#### **EXPERIENCE**

Owner and operator of an El Dorado County based targeted grazing outfit that offers services regionally in Northern California. Experienced with a diverse range of clients, services and partnerships. Pilot Creek Ranch has grown in the past 5 years from a single owner operator to a 5 person team. Our clients include HOAs, CalFire, NRCS contracts, vineyards, orchards and levee districts.

## **EDUCATION**

Doctorate of Musical Arts (incomplete)
Master of Arts
Bachelor of Arts

University of California, Santa Barbara California State University, Fresno, 2011 California State University, Fresno, 2009

### WORK EXPERIENCE

Teaching Assistant Teaching Assistant UCSB 2013-2017 CSU Fresno 2010-2011

#### LANGUAGES

English - Native Spanish - Advanced